



Your borderless business partner

Global Business and Strategic Alliance Development

MARKET DEVELOPMENT

STRATEGIC SOURCING

OPERATIONAL TRANSFORMATION

ABOUT US



DEVELOPING A BUSINESS, OPTIMIZING A

SUPPLY CHAIN, or transforming

an operation involves high operational risks, unverified suppliers, high intermediation costs, and cultural or legal barriers that hinder growth.



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ABOUT US



FAONEXUS is the strategic nexus that

**CONNECTS, OPTIMIZES,
AND SCALES**

**companies within a Global Business
Ecosystem to:**

DEVELOP MARKETS

STRENGTHEN SUPPLY CHAINS

TRANSFORM OPERATIONS

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ABOUT US



We foster business development through:

B2B solutions comprehensive

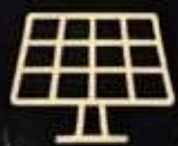
From our global partner network

driving expansion and protecting your organization's profitability across **7 KEY SECTORS.**

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1. ENERGY RESOURCES



solar



wind



oil



2. AGROINDUSTRY & COMMODITIES



wheat



coffee



soybeans



3. FOREIGN TRADE & MARKETING



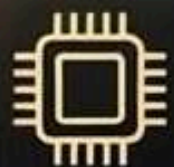
containers



world map



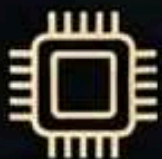
global marketing



4. HIGH TECHNOLOGY & DEVELOPMENT



AI



chip



coding



5. HEAVY EQUIPMENT & MACHINERY



excavator



tractor



crane



6. INFRASTRUCTURE PROJECTS & AUTOMATION



bridge



robotic arms



automation



7. HIGH-VALUE SPECIALIZED INTEGRATED SERVICES



business meeting



consulting



specialized advisory



WHAT WE DO

We do not limit ourselves to simply "selling products"; we create value through the holistic and comprehensive design of a

commercial and operational Business Ecosystem

leveraged by a **PARTNER NETWORK** to maximize your productivity, reduce costs, and enhance profitability.



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We operate as the core that articulates this network of

**specialized, high-level
COMPANIES AND ADVISORS**

to solve the market's most complex and costly challenges.



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WHAT WE DO



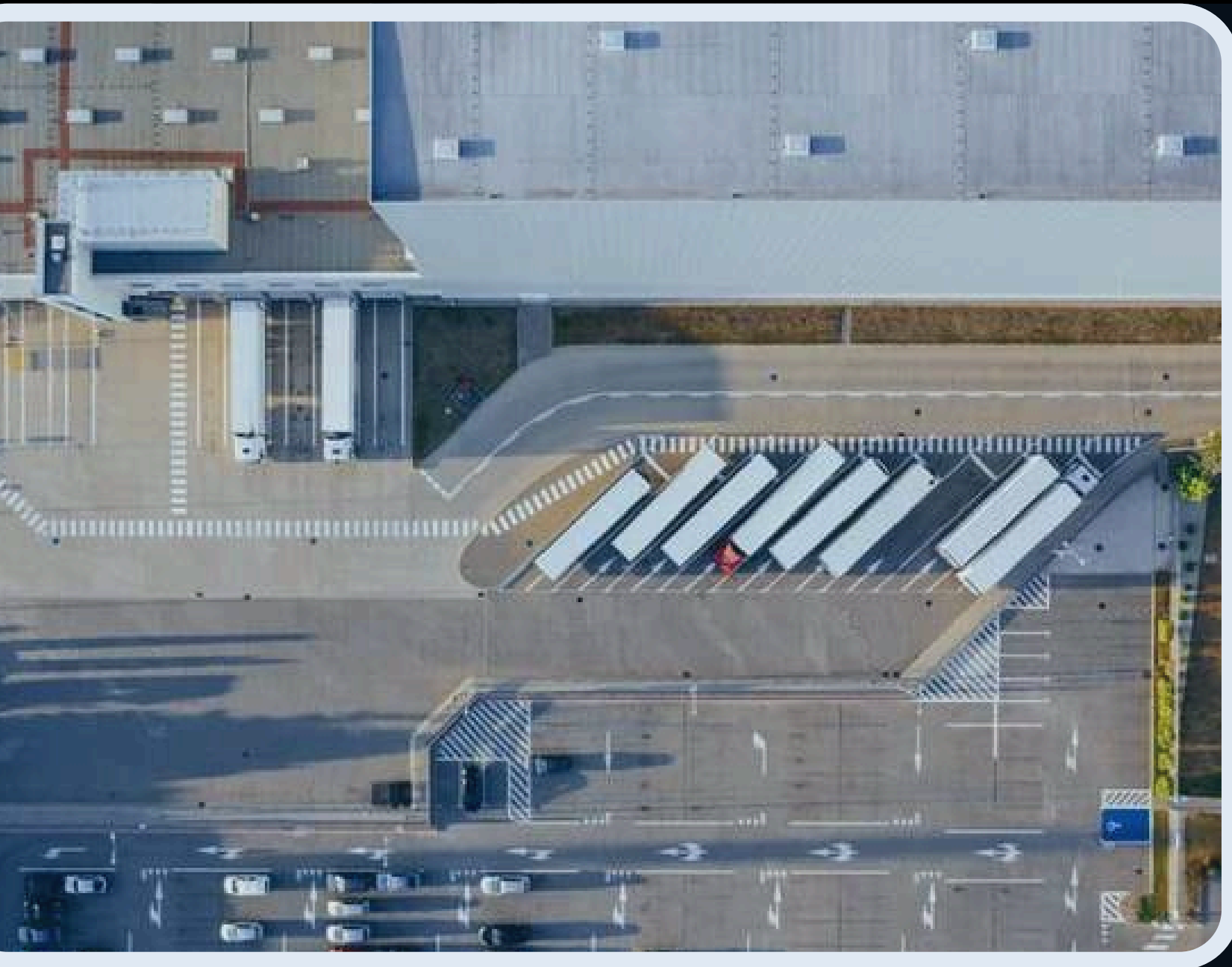
All of this is driven by a

COMMERCIAL FORCE
& specialized external B2B

consulting focused on developing and opening new markets and detecting opportunities.

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WHAT WE DO



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WE OPEN MARKETS

We expand your global operations through commercial management targeting key decision-makers.

We strengthen your comprehensive supply chain: Consistently sourcing quality products.

We transform your operation: Through technological and operational projects, infrastructure, and automation.

2026 – STRATEGIC ROADMAP



GLOBAL PARTNER NETWORK

Our network is formed by specialists who bring strategic vision, expertise, and decision-making capability, ensuring alignment, efficiency, and growth.

We employ continuous learning, measurable results, and long-term partnerships to create value.

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Execution Model & Direct Invoicing

01

We apply a strategic, data-driven approach to every project, combining creativity, analytical thinking, and industry expertise.

02

All solutions are deployed through a model that includes corporate integration contracts backed by our exclusive network of allied companies and strict operational and legal protection.

Commitment

We are committed to executing our mission through disciplined processes, qualified professionals, and continuous learning.

Strategy

We apply a strategic, data-driven approach to every project, combining creativity, analytical thinking, and industry expertise. We manage B2B consultative sales with comprehensive solutions.

WHAT WE DO



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WE MANAGE B2B SALES CONSULTING:

Comprehensive Solutions

We understand that companies no longer buy in isolation, but rather comprehensive solutions to their operational problems.

Tailored Proposals

Therefore, we thoroughly analyze each business, design tailored proposals, and negotiate complex contracts involving multiple stakeholders.

GLOBAL BUSINESS NETWORK



Integrating Ecosystems and Strategic Alliances:

Focus

Today, no company survives alone. Modern development demands macro-vision and creativity to identify, negotiate, execute, and connect diverse platforms and entities. We operate under an analytical approach (Data-Driven).

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GLOBAL BUSINESS NETWORK



We operate under an analytical approach (Data-Driven)

Tailored Proposal

We use Artificial Intelligence and SaaS software to analyze the market, predict trends, detect business opportunities, and qualify potential clients, building trust-based relationships to close successful deals.

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WHAT WE DO

OUR VALUE PROPOSITION

01

Commercial Intermediation & Representation

We manage direct sales channels and high-trust distribution alliances.

02

Market Development and Expansion

We open doors in corporate channels, retail, and domestic and foreign markets to position industrial assets, products, and specialized services.

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Adicionales

Strategic consulting,
Brand development
& activation,
Digital solutions.

WHAT WE DO

Cada servicio está diseñado para mejorar el rendimiento, optimizar los recursos y ayudar a las organizaciones a lograr ventajas competitivas sostenibles.

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OUR VALUE PROPOSITION

03

Strategic Sourcing

We secure stable, efficient supply chains protected against scarcity or volatility through our partners.

04

Corporate Protection

We foster regulatory compliance, industrial cybersecurity, and the structuring of asset and financial risks through our network of professionals.

KEY SECTORS



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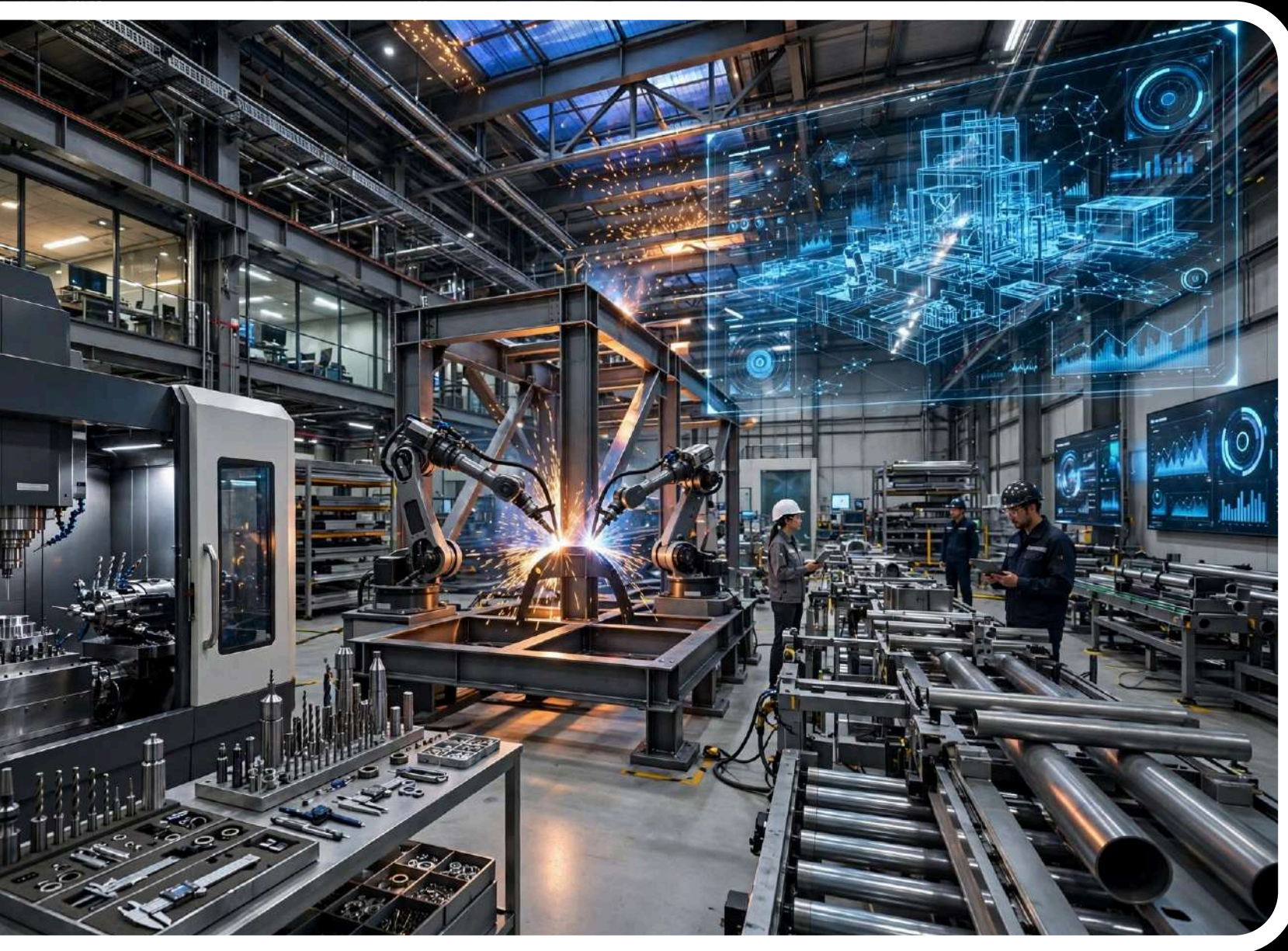
STRATEGIC SECTORS

Export Agribusiness, Technified Commodities & Snacks

They represent the modern evolution of the food and agricultural sector, transforming field production through advanced technology to compete in the most demanding international markets and satisfy new consumption habits.

Cacao - Banana - Shrimp - Raw Materials - Renewable Energy - Mining - Petroleum

KEY SECTORS



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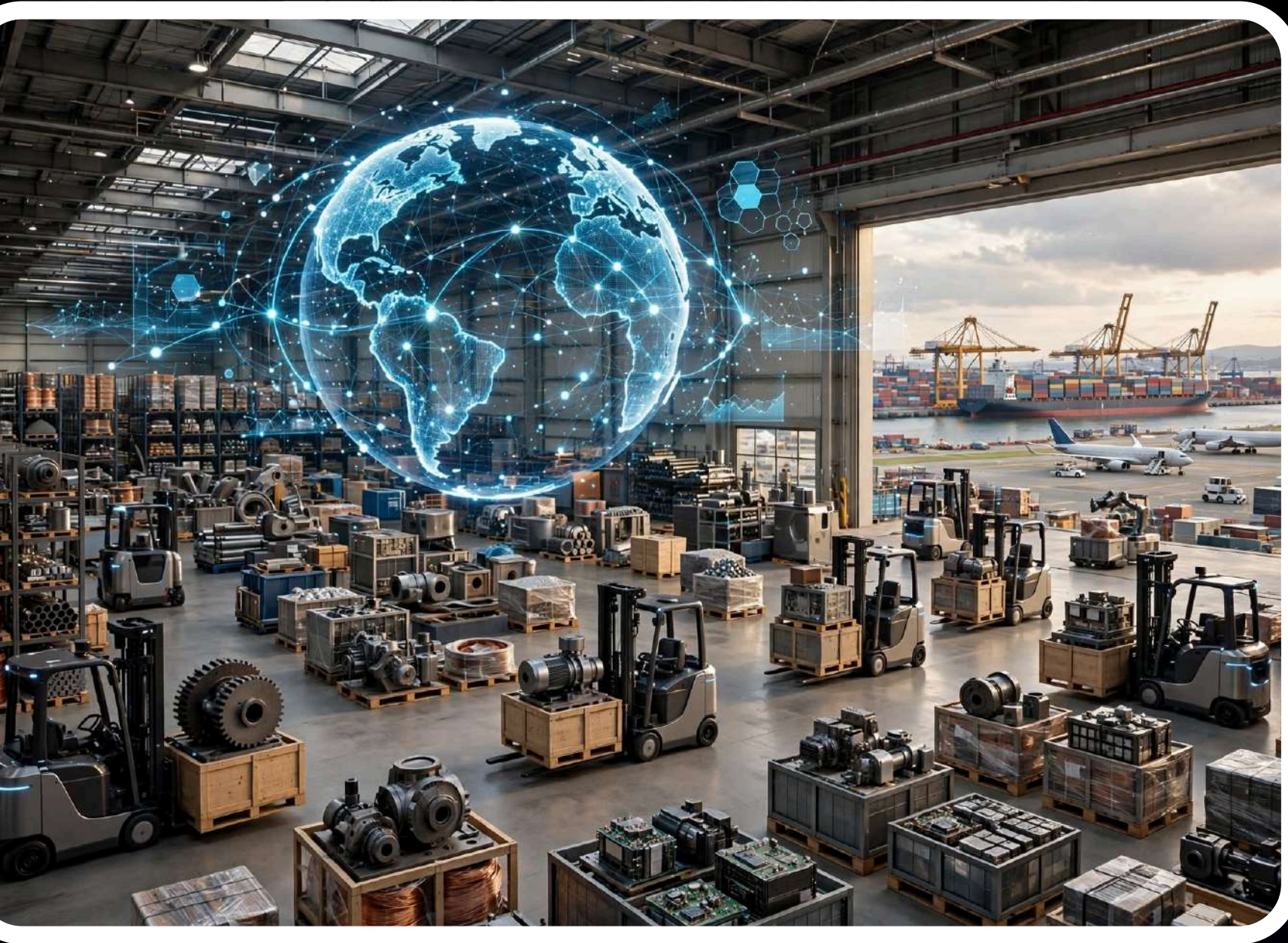
STRATEGIC SECTORS

**Projects, Construction, Metal-Mechanics
& Industrial Automation**

They are deeply interconnected and form the backbone of modern infrastructure and industrial development.

**Design - Architecture - Development -
Manufacturing**

KEY SECTORS



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STRATEGIC SECTORS

**Global Commerce, B2B Logistics
Infrastructure & High Technology**

They form the engine of modern corporate globalization and function interdependently.

Imports and exports of technologies, machinery, supplies, equipment, and raw materials.

KEY SECTORS



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STRATEGIC SECTORS

Cybersecurity, Management & Critical Operational Business Support

They act as the armor and life-support system of any modern corporation, ensuring that your assets never stop operating and are protected against attacks or catastrophic failures.

Security - Insurance - Software - Management



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Service portfolio

1. Applied Artificial Intelligence & Operational SaaS Platforms

- **AI Agents for B2B Management:** Autonomous intelligent systems connected to manufacturers' and buyers' systems for demand forecasting, automated order management, and resolution of logistical bottlenecks.
- **Traceability Portals:** Proprietary digital environments that eliminate operational friction among producers, distributors, and large buyers.

B2B SOLUTIONS



Service portfolio

2. Industrial Engineering, IoT & Predictive Maintenance

- **IoT Monitoring for Critical Assets:** Installation of smart sensors and advanced analytics on heavy machinery and production lines to anticipate failures and prevent catastrophic plant shutdowns.
- **Infrastructure & Specialized Machinery:** Provision of high-end industrial equipment (axial turbines and generation systems) integrated with performance analytics.



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B2B SOLUTIONS

Service portfolio

3. "Fast-Track" International Certification & Compliance

- **Turnkey Regulatory Engineering:** Accelerated compliance programs for local producers to meet international standards, Good Manufacturing Practices (GMP), and homologation for major global distribution chains.

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B2B SOLUTIONS



Service portfolio

4. Strategic Management, Legal Affairs, Security & Asset Protection

- **Foreign Trade & Logistics:** Comprehensive advisory for import and export processes.
- **Intellectual Property & Regulations:** Trademark and patent registration, obtaining sanitary permits, Good Manufacturing Practices (GMP) certification, and industrial technology developments.
- **Security & Physical Monitoring:** Armed physical security management for asset protection.



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B2B SOLUTIONS



Service portafolio

4. Strategic Management, Legal Affairs, Security & Asset Protection

- **Risk Management & Corporate Insurance:**
- Cyber-risk and business continuity policies.
- Asset, liability, and specialized international cargo transit insurance coverages.
- **Risk Management & Corporate Insurance:**
- International and domestic cargo transit insurance.
- Corporate liability and asset insurance.
- Group health insurance for industrial human talent.

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B2B SOLUTIONS



Service portfolio

4. Strategic Management, Legal Affairs, Security & Asset Protection

- **B2B Liquidity Structuring:** Alliances with funds and financial structures to enable working capital, factoring, and large-scale operational funding.



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B2B SOLUTIONS



Service portafolio

5. Technological Solutions & Software (SaaS)

- **Management & Traceability Platforms:** Centralized digital environments to optimize orders, inventories, and claims between producers, supply chains, and end customers.
- **Industrial Automation:** Integration of systems and processes to raise quality and efficiency standards at the plant level.

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B2B SOLUTIONS



Service portfolio

5. Technological Solutions & Software (SaaS)

- **Industrial Cybersecurity (OT/IT):** Audits and shielding of computer networks and operational control systems in manufacturing plants and critical infrastructure.

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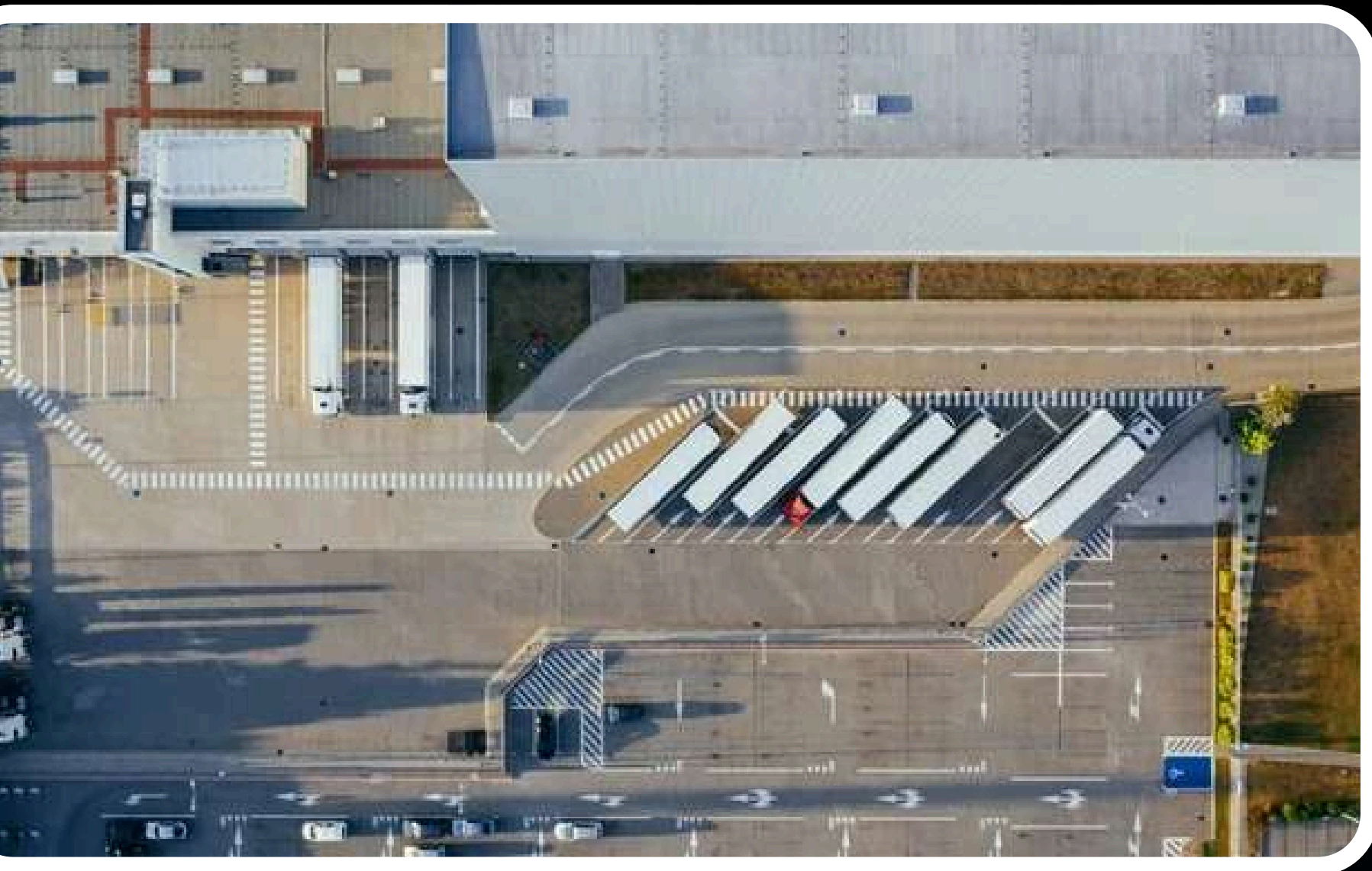
B2B SOLUTIONS



Service portafolio

6. Infrastructure & Specialized Supplies

- **Industrial Products, Finishes & Inputs:** Steel sheets, coils, and finishes, decorative PVC panels, and polymers.
- **Heavy Machinery & Equipment:** Axial turbines, industrial generators, backhoes, tractors, trucks, vehicles, and specialized spare parts.



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B2B SOLUTIONS



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Service portfolio

7. Corporate Support Services

- **Image, Advertising & Packaging:** Advertising production, offset printing, and design and development of retail-compliant packaging.
- **Communication & Public Relations:** Corporate event management, brand activation and development, institutional relations, and high-impact audiovisual production.

B2B SOLUTIONS



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Service portafolio

7. Corporate Support Services

- **Comprehensive Maintenance:** Industrial and electrical solutions, and maintenance services for industrial plants, shopping centers, and corporate complexes.



20 years of experience in Business Development and Specialized B2B Consulting.



"I envision a future where companies grow responsibly, leverage innovation effectively, and generate meaningful value."

Fabrizio A. Oña T.

**Director of Business Development &
Global Strategic Alliances**

The future of industry doesn't wait; it is executed

Let's integrate capabilities, technology, and strategic vision. Join the high-performance ecosystem and transform operational complexity into leadership and effective profitability.



CONECTAMOS · OPTIMIZAMOS · ESCALAMOS

Let's build the standard of the new commercial era together

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Email: business@faonexus.com

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